



Emerging Company and Venture Capital Practice

WilmerHale's nationally recognized Emerging Company and Venture Capital Practice has helped thousands of entrepreneurs successfully launch their businesses; raise billions in financing; and lead their companies to sale, IPO and market leadership. We offer solution-focused, strategic advice and an indispensable business perspective that is critical to our clients' success. Our team-oriented approach to service gives clients the flexibility to call on numerous experienced lawyers at any time, including our more than 100 dedicated corporate lawyers located in the most active startup markets across the United States.

PRACTICE AT A GLANCE

- We work with founders to set up their companies; review business plans before approaching financing sources; license core technology; develop strategies to obtain funding and negotiate terms; prepare and implement key agreements with management, employees, consultants and advisors; design equity incentive plans; and advise clients on achieving liquidity.
- Our extensive experience with emerging companies allows us to efficiently manage venture capital financings and effectively navigate more complex transactions on behalf of investors. We have represented venture capitalists for more than five decades and assisted some of the earliest VC firms in their initial investments.

Today, we continue to represent many premier venture capital and corporate VC funds in portfolio investments.

- Leveraging the experience of our lawyers across offices—including in active startup markets such as Boston, Denver, New York, San Francisco, Silicon Valley and Washington DC—we serve a geographically diverse base of startup and VC clients in a range of corporate matters, including M&A, debt financing, and general corporate governance.
- Our corporate capabilities are bolstered by our experience in a variety of practice areas—from intellectual property and licensing to labor and employment, tax, litigation, regulatory issues and beyond.

2,500+

venture financings with total proceeds in excess of \$70 billion over the past decade

\$4 Billion

raised in more than 150 venture financings in 2023



**Named Law360's
Technology Practice Group
of the Year for four years**

SELECT EMERGING COMPANY EXPERIENCE

- **Atom Computing** – a developer of quantum computers, in its \$60 million Series B financing round
- **BandLab** – a social music platform designed to create and share content with musicians and fans, in its \$53 million Series B financing round
- **Dedrone** – an automated drone security platform, in its \$60.5 million later-stage financing round
- **DriveWealth** – a pioneer in fractional trading and embedded finance, in its \$450 million Series D funding round
- **Fervo Energy** – a provider of clean energy technology, in its \$138 million Series C financing round
- **Flare Therapeutics** – a developer of medicines designed for precision oncology, in its \$123 million Series B financing round
- **GentiBio** – a biotherapeutics company developing engineered regulatory T cell therapies, in its \$157 million Series A financing round
- **GiveCampus** – a social fundraising platform designed to help non-profit educational institutions, in its \$50 million Series A financing round
- **Infinium** – an alternate energy producer with the goal of decarbonizing the transportation sector, in its \$69 million Series B financing round
- **Immuta** – an AI data management software developer, in a \$90 million late stage financing round
- **Introhive** – one of the fastest-growing AI-powered sales and revenue acceleration platforms, in its \$100 million Series C financing round
- **Orna Therapeutics** – a biotechnology company pioneering engineered circular therapies, in its \$221 million Series B financing round
- **Rectify Therapeutics** – a company developing therapies to treat genetic disorders, in its \$100 million Series A financing round
- **Righthand Robotics** – a developer of supply chain logistics equipment, in its \$66 million Series C financing round
- **Tenderly** – a Blockchain startup, in its \$40 million Series B funding round
- **Verdox** – a developer of sustainable technologies focused on reversing climate change, in its \$80 million Series A financing round
- **Volastra Therapeutics** – a biotechnology company focused on exploiting chromosomal instability (CIN), in its \$60 million Series A financing round
- **Workit Health** – a digital healthcare company that provides online and in-person care, in its \$118 million Series C financing round
- **Workrise** – a workforce management solution for the industrial trades, in a \$300 million Series D financing round
- Represent investors such as **Bessemer Venture Partners, Casdin Capital, General Catalyst, Khosla Ventures, Pear Ventures, RA Capital, Samsara BioCapital, Spark Capital, and Wellington Management**, among numerous others, in venture financings

For more information, please contact:

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- A resource for entrepreneurs and founders at various stages of growth, [WilmerHale Launch](#) provides insightful and practical information about topics relevant to the development of a company.
- WilmerHale's QuickLaunch Program gives qualified startups and entrepreneurs the critical guidance and legal advice they need to get off the ground and gain a competitive advantage. QuickLaunch members have access to a community of like-minded entrepreneurs who face many of the same challenges related to their new ventures. Members also benefit from deferred, fixed and/or discounted rates.

RECOGNITION

- Recognized as a top firm for Startups & Emerging Companies – **Chambers USA** (2017-2023)
- Recommended for Venture Capital and Emerging Companies – **The Legal 500 United States** (2010-2023)